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## **Salar, Inc. Aligns with Standard Register to Provide Hospitals with Electronic Document Management**

*Leading Document Management Firm Selects Salar to Assist in Transitioning Healthcare Clients from Paper to Digital*

**BALTIMORE – March 30, 2009** – Salar, Inc., an electronic clinical document solutions provider, announced today that it has aligned with document workflow and automation services provider Standard Register (NYSE:SR) to offer solutions to hospitals wishing to transition from traditional paper-based processes to more efficient and cost-effective electronic documentation.

Under the agreement, Salar's product, TeamNotes Embedded™, will be made available to Standard Register's extensive client base, which includes 62 percent of United States hospitals. TeamNotes Embedded™ is designed to integrate electronic clinical forms into other existing applications to increase capabilities while creating a simple and efficient user experience. Capable of creating and deploying everything from basic consent forms to advanced clinical documentation notes, TeamNotes Embedded™ is a dynamic solution that is easily customized to address users' specific document needs.

"That a company as established and respected in the healthcare industry as Standard Register has chosen to work with Salar is an indication of our product's potential to significantly impact hospitals looking to adopt electronic processes," said Todd Johnson, President, Salar. "We are excited that this relationship will enable Standard Register to provide its clients with new capabilities as well as introduce Salar to many new hospitals across the country."

"As more and more healthcare industry leaders have realized the future of efficient operations lies in electronic processes, Standard Register has been evolving its service offerings to assist clients in making the transition from paper to digital," said Brad Cates, vice president and general manager of Standard Register's Healthcare business unit. "After seeing Salar's ability to design simple solutions to automate sophisticated processes, we recognized they would be an ideal partner."

### **About Standard Register**

Standard Register is a premier provider of document management and workflow solutions for healthcare and other industries. Employing nearly a century of industry expertise, Lean Six Sigma methodologies and leading technologies, the company helps organizations increase efficiency, reduce costs, mitigate risks, grow revenue and meet the challenges of a changing business landscape. In addition to technology solutions, Standard Register offers document and label solutions, secure prescriptions, professional

*Salar, Inc. Partners with Standard Register to Provide Hospitals with Electronic Document Management, cont'd.*

services and print supply chain services to help clients manage documents throughout their enterprises. More information is available at [www.standardregister.com](http://www.standardregister.com).

**About Salar, Inc.**

Salar, Inc. specializes in providing comprehensive electronic clinical documentation and charge capture solutions to the health care industry. Salar's market-leading suite of products is designed to transform traditional physician paper-driven documentation into electronic format to boost clinical productivity, operational efficiency and care team collaboration. Each solution provides a highly customizable physician interface that integrates easily with existing Electronic Medical Record systems. Founded in 1999 and headquartered in Baltimore, Salar provides solutions to many of the nation's leading hospitals including: Johns Hopkins Hospital, UMass Memorial Health Care, University of Pittsburgh Medical Center and the George Washington University Hospital. For more information, please call 1-888-577-2527 or visit [www.salarinc.com](http://www.salarinc.com).

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